



Name: Alexa Comstock
Occupation: National Sales Manager
Planner or Supplier: Supplier
Current Employer: Pyramid Hotel Group, Tarrytown House Estate

How did you get your start in the industry?

While attending University of Nevada Las Vegas for Business Management and Hospitality, I started a full-time management-training program at a large hotel and casino. The program involved PBX, human resources, accounting, front desk and convention sales. I was able to secure a Sales Manager position upon completion, and my journey in meetings industry began.

How many years have you been in the industry?

17 years - Most of my career being in Las Vegas, and now in Westchester, NY since my recent relocation in February 2017.

What is your favorite thing about our industry?

I enjoy the personal interactions with a very diverse group of clients that represent organizations from all market segments and many different areas of the world. The ability to have sincere partnerships with my clients and produce successful programs is what drives me. I am so grateful for my experience, and look forward to many more years in our ever-changing industry.

What is the best career advice you've received?

Communication is key- Learn to express your opinions in a way that people want to listen; and stay humble, passionate, real, and lead with integrity

If you were not in this industry, what would you be doing right now?

That is a tough one... probably an entrepreneur involving coaching and mentoring.

Where did you grow up?

A very small town in Wisconsin called Williams Bay until I was 12 years old, then my family moved to Las Vegas! Like most big changes, it was scary at first, but helped to create a well-rounded attitude on life and to look for the positive in change

What is your favorite city to travel to and why?

Since I am still new to the area, I really enjoy taking the train into New York City. It is so full of energy, and I experience something new every time I visit.

What is your favorite book?

Pillars of the Earth, by Ken Follett. I love period pieces, and really anything written by Ken Follett

If you were stranded on a desert island, what 3 items would you bring with you?

A young eagle scout ('cause they will know what to do), a knife, and flint stones

If you could meet any historical figures, who would you choose and why?

Frank Sinatra!

If you woke up tomorrow as an animal, what animal would you choose to be and why?

I would choose a peaceful and lovely creature that typically lives in a beautiful area near water and trees, like a deer.

If you could live anywhere on this planet and take everything that you love with you, where would you choose to live?

In a beautiful house on a lake, in a small town with easy access to a city and airport to travel

Who would you like to be for a day?

Gisele Bundchen, I mean...the reasons are countless

If you could invite one famous or noted person (past or present) to dinner, who would you choose?

Oprah Winfrey, she is such an amazing woman and I would love to talk with her about her path to building such an impactful empire

Which three words describe you best?

Kind, honest, committed

What is your all-time favorite movie?

Just one? The Notebook, but I love most comedies, and romantic movies

Describe your perfect day off.

It would start with an early morning walk along the Hudson with my Fiancé Greg and our two puppies, coffee at our favorite shop, and a day trip to find a new adventure like a hike. It would end with a sunset dinner overlooking the water.

How long have you been a member of MPI?

Spring 2017

What do you love about MPI NJ?

The MPINJ members have been so gracious and welcoming. I am very excited to participate in as many events as possible, and have a lasting impact by contributing and volunteering my time.

What are you most excited about in joining MPI NJ?

I look forward to meeting the rest of the membership and building new relationships. In addition, being on the Community Outreach Committee is extremely exciting, and know we are going to accomplish great things this year.